

Country Manager Philippines

Manila

Our client is one of the world's leading companies in a specific area of civil engineering and plant construction. Based in GAS, the company has become a global leader in the realization of multi-million renowned construction projects. Through steady growth in its international group, the company developed strongly. For the subsidiary company in Manila, our client is now looking for a Country Manager Philippines to head all business activities in the region.

Your tasks:

- ▶ Profit & Loss Responsibility in the region
- ▶ Responsibility for Business Development and Marketing
- ▶ Ensure and increase efficiency of the company
- ▶ Budget responsibility
- ▶ Keeping existing / Opening new channels of distributions
- ▶ Personal development of staff
- ▶ Relationship Management (Customer Relations, Lobbying)

Your Profile:

- ▶ Completed studies (ideally in law, economics or technical engineering)
- ▶ Experience in business in Philippines
- ▶ Excellent leadership competency
- ▶ Expertise in Sales and in Technical Project Management
- ▶ Strategic strength, combined with high action orientation
- ▶ Solid business know-how
- ▶ Excellent German and English

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