

## Philippine-German Solar Energy Forum “Renewables – Made in Germany”

Tapping the Potential of Solar Energy/PV in the Philippines

The Peninsula Manila  
Monday, 21 November 2011

–Program –

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### Opening

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8:30	<b>Registration</b>	
9:00	<b>Philippine &amp; German Anthems</b>	
9:05	<b>Invocation</b>	
9:10	<b>Opening Remarks GPCCI</b>	Reiner Allgeier President GPCCI
9:15	<b>Opening Remarks ECCP</b>	Henry Schumacher Vice President External Affairs ECCP
9:20	<b>Opening Remarks GIZ</b>	Wolfgang Möllers Deputy Country Director GIZ
9:25	<b>Opening Remarks &amp; Introduction to “renewables – Made in Germany “- Initiative</b>	Christof Wegner Counsellor Commercial Affairs German Embassy

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### Status Quo of Solar Energy in the Philippines and Germany

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9:35	<b>Renewable Energy Outlook</b>	Mario Marasigan Director of REMB (Renewable Energy Management Bureau)
9:55	<b>Solar Power in Germany – a Success-Story</b>	Jan Knaack German Solar Industry Association (BSW)
10:15	<b>Opportunities of Solar Power in the Philippines from the Industry’s Perspective</b>	Tetchi Capellan Philippine Solar Power Alliance (PSPA)
10:35	<b>Panel discussion: Challenges &amp; Potential of the Philippine Solar Market</b>	
<b>10:55</b>	<b>Coffee Break</b>	

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## German High-quality Products and Best Practices for the Philippine Solar Market

11:15	<b>Catching Solar Power – PV Technology</b>	Mike Su Schott Solar AG
11:30	<b>Transforming Solar Power – PV Inverter Technology for On-grid, Off-grid and Back-up Applications</b>	Michael Wollny and Matthias Hermes SMA Solar Technology AG
11:45	<b>Storing Solar Power – Battery Technology</b>	Wolfgang Erbe Hoppecke Batterien GmbH & Co. KG
12:00	<b>Applying German Technology in the Philippines</b>	Marlon Joseph S. Apañada Transnational Uyeno Solar Corporation
12:15	<b>Questions &amp; Answers</b>	
<b>12:30</b>	<b>Lunch</b>	

## Innovative Rural Electrification Solutions and Best Practices

13:30	<b>Solar and Hybrid Solutions for Mini-grids</b>	Stefan Trittler Energiebau Solarstromsysteme GmbH
13:45	<b>Intelligent Solutions for an Independent Energy Supply</b>	Andreas Fornwald Donauer Solartechnik Vertriebs GmbH
14:00	<b>Stand-alone Photovoltaic Systems</b>	Nils Szymczak IBC Solar AG
14:15	<b>Challenges &amp; Opportunities of the Electrification in the Isolated Grids</b>	Rene Fajilagutan Association of Isolated Electric Cooperatives
14:30	<b>Questions &amp; Answers</b>	

## Solar Market Development from an SME Perspective

14:45	<b>5 Steps to Achieve Independent Power and Sustainable Well-being</b>	Alexander Kaub Inutec Solarzentrum GmbH i.G.
15:00	<b>SunDock – Powerful Solutions! Energy Efficiency and Independence</b>	Queenie Dumaicos Sonnenwerft GmbH
15:15	<b>Solar Rooftop Market in the Philippines</b>	Dr. Günter Matschuck MATEC
15:30	<b>Questions &amp; Answers</b>	

## Outlook

15:45	<b>Further Activities of the “renewables – Made in Germany” Initiative</b>	Volker Steigerwald GIZ
15:55	<b>Marketplace/Networking/Short B2B Meetings</b>	(please register at the service desk)
18:00	<b>End of session</b>	